

NEW HANOVER COUNTY BID RECAP SHEET - RFB 23-0085 HVAC VRF PM Services

BIDDERS



VENDOR NAME: Salt Air Heating and Cooling	VENDOR NAME: Johnson Controls	VENDOR NAME: Piedmont Service Group	VENDOR NAME: Heat Transfer Solutions	VENDOR NAME:
Phone #: 910.777.3539	Phone #: 866.300.0386	Phone #: 910.799.3890	Phone #: 919.410.4163	Phone #:
CONTACT PERSON: Devin Skipper	CONTACT PERSON: Gregory McClain	CONTACT PERSON: Matt Tulipani	CONTACT PERSON: Justin Mather	CONTACT PERSON:

<u>QTY</u>	<u>ITEM-DESCRIPTION</u>	Devin Skipper	Gregory McClain	Matt Tulipani	Justin Mather	
1	Year 1	\$69,720.19	\$76,384.00	\$109,490.00	\$32,000.00	
1	Year 2	\$79,470.75	\$85,804.00	\$145,412.00	\$62,424.00	
1	Year 3	\$79,470.75	\$90,095.00	\$149,775.00	\$66,424.00	
	<u>TOTAL</u>	\$228,661.69	\$252,283.00	\$404,677.00	\$160,848.00	

COMMENTS: Heat Transfer Solutions was deemed non-responsive due to not including the correct number of major and minor services per year. The contract will be awarded to Salt Air Heating and Cooling, the lowest, responsible bidder.

DEPARTMENT	Facilities Management	PERSON RECEIVING BIDS	Sara Warmuth
ACCOUNT CODE	11020100	DATE COMPLETED	9/19/2022