



NEW HANOVER COUNTY FINANCE DEPARTMENT

To: All Proposers
From: Lena Butler, Purchasing Supervisor
Date: 07/25/2022
Subject: **PREPOSITIONING CONTRACT FOR TEMPORARY ROLL OFF
DUMPSTERS AND TRASH REMOVAL**

The County issued an RFP to obtain temporary roll-off container resources for use at various emergency shelter as outlined in the bid document on 06/24/2022, with proposals due on 07/08/2022. This was the third issuance of this type of proposal, preceded by a posting 05/31/2022 and 06/08/2021. In addition to being posted on the County’s web site (<https://finance.nhcgov.com/purchasing-solicitation/open-and-closed-bids/>), the RFP was distributed to 50 vendors via GSA and other outreach efforts. One bid was returned, and one was considered to be responsible and responsive.

Based on the scoring, the County selected **Wall Recycling** for award of contract.

	Vendor/ Consultant	Which projects bid?	Experience, Expertise, and Reliability (30 points)	Costs (weekly) (30 points) (Lowest bid/vendor’s price)x30	Methodology (40 points)	Total																
1	Wall Recycling	Dumpsters & Trash Removal	30	<p style="text-align: center;">30</p> <p style="text-align: center;">Per unit</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th>4yd</th> <th>8yd</th> <th>20yd</th> </tr> </thead> <tbody> <tr> <td>Deliver</td> <td>\$100</td> <td>\$100</td> <td>\$100</td> </tr> <tr> <td>Dump</td> <td>\$100</td> <td>\$200</td> <td>\$400</td> </tr> <tr> <td>Total (one dump)</td> <td>\$200</td> <td>\$300</td> <td>\$500</td> </tr> </tbody> </table>		4yd	8yd	20yd	Deliver	\$100	\$100	\$100	Dump	\$100	\$200	\$400	Total (one dump)	\$200	\$300	\$500	40	100
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The initial term of the contract shall be one (1) year with four (4) one (1) year options to renew, mutually agreeable by both parties. The total contractual period shall not exceed five (5) years.

A copy of the RFP Summary is attached for your information. If there are any questions, please email amcray@nhcgov.com. A special thanks to each of you for your participation in this solicitation.

Attachment: Summary of Proposals

Bid Number:

Bid Title: PREPOSITIONING CONTRACT FOR TEMPORARY ROLL OFF DUMPSTERS AND TRASH REMOVAL

Department Selection Team: Anna McRay

Notice of Bid Availability Mailed	Bids Received	Alternate Bids	Pre-Bids	No Bids	Bid Closing Date	Bid Closing Time	Purchasing Agent	Bid Tab By
50	1	-	-	49	07/08/22	5:00pm		Anna McRay

This summary is from the reposting of this RFP request that was issued in April 2022 and June 2022. The package was reposted as no bids were received with the April 2022 nor June 2022. Bid availability notifications are posted on the County procurement web site and posted through GSA.

Background: The intent of this solicitation and any resultant contract is to obtain temporary roll-off container resources for use at various emergency shelter locations during hurricane season (June 1 – November 30) and other types of incidents throughout New Hanover County, NC. The expectation and desired result of this contract is to provide: 1) Resources to collect standard garbage collection resulting from shelter operations (e.g., standard trash, discarded materials, etc) and 2) proper management and removal of waste products that meet contract specifications at all times. This proposal seeks pricing for ten (10) eight (8) cubic yard roll off dumpsters, five (5) twenty (20) to thirty (30) cubic yard roll off dumpsters, and five (5) forty (40) cubic yard roll off dumpsters and associated delivery, maintenance, and removal at locations as directed within New Hanover County.

Meeting schedule:

- Packet review –07/22/2022
- Vendor interviews – n/a
- Selection to Purchasing – 07/22/2022

Summary

PROPOSER’S EXPERIENCE, EXPERTISE, AND RELIABILITY – 30 POINTS

- Proposers shall submit with their proposals, a brief history of the organization, including accreditation status, if applicable.
- Proposers shall provide an explanation of its experience in providing meals in large quantities under emergency conditions.
- Proposers shall provide a detailed description of the two or three largest events the company has provided the requested service or resource in the past two years. That description should include, at the minimum, a description of the provided service or resource, the number of hours the event lasted, and the number of employees used for that assignment. Please include contact names and telephone numbers of the clients for these events

PROPOSER’S METHODOLOGY – 40 POINTS

Bid Number:

Bid Title: PREPOSITIONING CONTRACT FOR TEMPORARY ROLL OFF DUMPSTERS AND TRASH REMOVAL

- Proposers shall thoroughly describe its capability to perform/facilitate the services required, to include methodology, approach, available operational facilities and/or number of locations, etc. (if applicable), and a detailed plan on how it would meet the County’s requirements during a disaster event.
- Proposers shall address in its response the mobilization and staging/set up abilities for delivering resources (if applicable) to multiple locations, or if it would be the County’s responsibility to facilitate delivery of the resource from the proposer’s location.
- Proposers shall address in its response the demobilization and break down/clean up abilities to remove the resources (if applicable) from multiple locations, or if it would be the County’s responsibility to facilitate demobilization of the resource and return to the proposer’s location
- Proposers shall address the number of employee’s it would dedicate to this effort and a list of equipment the company owns to meet the requirements described herein.

PROPOSER’S COST FOR SERVICES – 30 POINTS

- Proposers shall provide a detailed description and cost for the proposed project. Prices quoted shall be firm for the initial contract term and all approved extension periods. Thereafter, any extensions that may be approved by the County shall be subject to the provisions of the accompanying contract document.

The initial term of the contract shall be one (1) year with four (4) one (1) year options to renew, mutually agreeable by both parties. The total contractual period shall not exceed five (5) years

	Vendor/Consultant	Which projects bid?	Experience, Expertise, and Reliability (30 points)	Costs (weekly) (30 points) (Lowest bid/vendor’s price)x30			Methodology (40 points)	Total	Comments	
1	Wall Recycling	Dumpsters & Trash Removal	30	30 Per unit			40	100	Existing partner through Environmental Management; positive reference from agency director	
					4yd	8yd				20yd
				Deliver	\$100	\$100				\$100
				Dump	\$100	\$200				\$400
				Total (one dump)	\$200	\$300				\$500

Recommendation: Award to Walls Recycling