



NEW HANOVER COUNTY

FINANCE DEPARTMENT

To: All Bidders
From: Lena E. Butler, Purchasing Supervisor
Date: January 5, 2022
Subject: Award of Contract for Installation of Equipment for Sheriff's Office Vehicles

New Hanover County Sheriff's Office readvertised the Request for Bids (RFB) for Installation of Equipment on Sheriff's Office Vehicles Tuesday, October 12, 2021, with bids due on Tuesday, October 26, 2021, at 3:00 pm. Bidders who submitted bids in response to the original request received on Wednesday, September 15 were informed that their original bids could be honored or replaced with a revised bid.

Bids were received from the following companies:

1. Batteries of NC
2. Communication Specialist
3. Dana Safety Supply
4. Hill's Emergency Light Sales (HELS)
5. Ilderton Emergency Lighting
6. T & L Truck Repair

Although T & L Truck Repair was not the lowest bidder, the Sheriff's Office has selected this company for award of contract. Considering statutory and other criteria set forth in the specific RFB, award to T&L Truck Repair is deemed to be most appropriate. T & L has next to the lowest pricing, has capacity, capability and record of performance proven through prior work with County, and is most proximate logistically and most familiar with Sheriff equipment and operational needs.

Should an additional alternate company be needed, at such time a contract or purchase order will be issued to Hill's Emergency Light Sales (HELS), LLC, for such alternate work given its pricing and ability to perform the requested services.

A bid summary sheet is attached showing pricing submitted by all Bidders. We want to thank each of you for participating in this solicitation. Please direct any questions to me by email to lbutler@nhcgov.com.

READVERTISEMENT VEHICLE EQUIPMENT INSTALLATION

BID SUMMARY

BID OPENING DATE: TUESDAY, OCTOBER 26, 2021

3:00 PM EST.

ITEM DESCRIPTION	Quantity	Unit Cost	BATTERIES OF NC	Unit Cost	HILL'S EMERGENCY LIGHT SALES, LLC (HEL'S)	Unit Cost	DANA SAFETY SUPPLY	Unit Cost	T & L TRUCK REPAIR	Unit Cost	COMMUNICATION SPECIALIST	Unit Cost	ILDERTON Emergency Lighting
Equipment for Patrol Vehicles	29	\$1,600.00	\$46,400.00	\$780.00	\$22,620.00	\$1,550.00	\$44,950.00	\$934.28	\$27,094.12	\$1,650.00	\$47,850.00	\$2,350.00	\$68,150.00
Equipment for Detention Vehicles	14	\$1,200.00	\$16,800.00	\$580.00	\$8,120.00	\$1,300.00	\$18,200.00	\$890.00	\$12,460.00	\$1,482.00	\$20,748.00	\$1,855.00	\$25,970.00
Equipment for SUV/Durango (Detectives/Judicial/Support)	7	\$1,400.00	\$9,800.00	\$580.00	\$4,060.00	\$1,300.00	\$9,100.00	\$934.28	\$6,539.96	\$1,197.00	\$8,379.00	\$1,800.00	\$12,600.00
Equipment for Unmarked Vehicles	2	\$1,200.00	\$2,400.00	\$580.00	\$1,160.00	\$1,205.00	\$2,410.00	\$890.00	\$1,780.00	\$1,085.00	\$2,170.00	\$1,690.00	\$3,680.00
EXTENDED COST			\$75,400.00		\$35,960.00		\$74,660.00		\$47,874.08		\$79,147.00		\$110,400.00
SALES TAX			\$5,278.00		\$2,517.20		\$5,226.20		\$3,351.19		\$5,540.29		\$7,728.00
TOTAL COST			\$80,678.00		\$38,477.20		\$79,886.20		\$51,225.27		\$84,687.29		\$118,128.00