



**NEW HANOVER COUNTY**  
**FINANCE DEPARTMENT, PURCHASING DIVISION**  
**ADDENDUM 1**

From: Lena Butler, Purchasing Supervisor  
To: All Providers  
Project: RFP-COVID-19 TESTING SERVICES  
Date: August 16, 2021

This Addendum is related to the County's Request for Proposals "**RFP-COVID 19 Testing Services**" and is hereby made a part of said Request for Proposals to the same extent as though it were originally therein.

The RFP specifically requests antigen testing. To help us provide the most meaningful quote to the County:

1. Does the County or the state of North Carolina currently have a CLIA waiver? **Yes, both, but we are not intending to participate in any way with the sample collection, handling, shipping, lab processing, or results delivery to employees, we want vendor to handle all steps in process.**
2. Would the County be interested in antigen testing with follow-up/confirmation PCR testing for positive results? **No, rapid (same day) antigen only for surveillance, PCR for confirmatory diagnostic would be indicated by our Public Health CD team and/or an employer's health provider on an individual basis for treatment purposes**
3. Does the County currently have a supply of antigen tests? **No, to be supplied by Vendor**
4. In Section 2 of the RFP, 2.12 "Certificate of Authority" states "Subject to several statutory exceptions, a business entity incorporated or organized in a state other than North Carolina must obtain a certificate of authority from the North Carolina Secretary of State prior to transacting business in the State." We don't believe that we will be able to obtain the Certificate prior to the due date of the RFP. **A Certificate of Authority is the legal authorization which a foreign entity must obtain to be able to conduct its affairs in this state. You may submit your proposal without the certificate; however, if you are the successful proposer, you must obtain the Certificate of Authority prior to execution of the contract. Please visit the Secretary of State website at [www.sosnc.gov/Guides/register a foreign business](http://www.sosnc.gov/Guides/register_a_foreign_business) for additional information and to register.**

5. Section 4.2 - Is the County able to estimate, even roughly, how many of its employees are unvaccinated? **The County currently has approximately 2,000 employees. Based on the percentage of North Carolinians who are vaccinated, unvaccinated New Hanover County employees could be 800, however, we cannot accurately determine how many County employees are unvaccinated until September 3, 2021. This is the date when all County employees are required to have reported their vaccination status.**
  
6. Section 5.4 - Does the County anticipate the need for a testing team to be onsite 24/7? Would it be acceptable to offer testing during two/three short windows of time throughout the day, to test workers as they start/end their shifts? **The County is not expecting a 24/7 clinic, but instead is expecting hours of clinic operation that would accommodate some number of hours for every shift. Two/Three short windows might be an option as well as an off-site location. We are looking for providers to share their best ideas with us.**
  
7. Section 5.5 - Would a testing appointment system fulfill this requirement? **If that appointment system tracked missed appointments and could be used to report to or integrate to a system that will be used to report to the County any non-compliance of testing, then it would fulfill this requirement.**
  
8. Section 5.8 - How quickly and with how much prior notice would the County require Contractor to initiate alternative testing sites? **Alternative testing sites is an option to ensure our remote workers have the ability to be tested through this program. Should the provider have no known alternate sites at the time the proposal is remitted to the County, the provider should speak to its ability to accept testing results from other providers and still report compliancy of New Hanover County employees.**
  
9. Can you tell me the term of the awarded agreement? **Sept 2021 – until? Currently unknown.**
  
10. Are you looking for a provider to offer both in-clinic and onsite testing services? **This is one of the possibilities the County will explore and one point of evaluation the County will be weighing in its selection of provider. The cost and benefit of the services of an onsite testing service will be considered in our selection process.**

11. Any idea when you all would have a final count on the number of employees to be tested each week? This information will help us determine if we are able to continue to procure supplies in the quantities needed? **The County currently has approximately 2,000 employees. Based on the percentage of North Carolinians who are vaccinated, unvaccinated New Hanover County employees could be 800, however, we cannot accurately determine how many County employees are unvaccinated until September 3, 2021. This is the date when all County employees are required to have reported their vaccination status.**

12. Section 5 - Scope of Services, page 16:

1. What is the estimated term of the contract? **Currently unknown.**
2. Would New Hanover County be willing to accept at-home PCR tests that can be mailed to a laboratory as part of the testing protocol? **No.**