



NEW HANOVER COUNTY
FINANCE DEPARTMENT

To: All Bidders
From: Tamara Matthews, Purchasing Agent
Date: July 27, 2021
Subject: **Award of Bid to Ed's Lawn and LawnSharks for RFB-Grounds Maintenance Services for Unimproved Properties**

On July 14, 2021, at 2:00 p.m., original bids were received in response to the County's solicitation for **RFB-Grounds Maintenance Services for Unimproved Properties**. Upon review, bidders were asked to verify that their bids were submitted using a per visit price rather than a monthly price. If bidders submitted their bids using a monthly price, they were asked to complete the template provided using their per visit price. Responses were required by Monday, July 10, 2021 at 5:00 p.m.

All Joy Studios, LLC and Ed's Lawn Service responded that their numbers were unchanged. All other bidders submitted their per visit pricing in accordance with the instructions from the department.

The following are total bids for each bidder:

	Bi-Weekly (Mar-Oct)	Monthly (Nov-Feb)
1. All Joy Studios, LLC	\$7,239.10	\$7,239.10
2. Ed's Lawn Service, Home Improvement, and Firewood	\$2,839.00	\$2,839.00
3. Good Earth Associates, Inc.	\$3,531.92	\$4,082.78
4. LawnSharks	\$2,505.00	\$2,505.00
5. RPS Environmental	\$5,037.00	\$5,037.00
6. Sam's Landscaping & Maintenance, LLC	\$3,175.00	\$6,350.00

Staff recommended award to **Ed's Lawn Service, Home Improvement, and Firewood and to LawnSharks**, the lowest responsive, responsible bidders as per NC General Statute 143-129.

A copy of the bid summary is attached for your information. If you have any questions, please email tmatthews@nhcgov.com. A special thanks to each of you for your participation in this solicitation.

