



NEW HANOVER COUNTY
FINANCE DEPARTMENT, PURCHASING DIVISION
ADDENDUM 1

From: Lena Butler, Purchasing Supervisor
To: All Bidders
Project: **"RFB_NIGHT VISION GOGGLES"**
Date: February 17, 2021

This Addendum is related to the County's Request for Bids "RFB-Night Vision Goggles" and is hereby made a part of said Request for Bids to the same extent as though it were originally therein.

1. We can offer a Night Vision Devices' system with L3 tubes that will meet or exceed the specifications and carries a 10-Year warranty. Will you accept a bid with this system? **We will accept a bid with this system. Complete specifications should be included with the bid. The Sheriff's Office may request a sample of the equipment for evaluation and testing prior to award.**
2. I am also the president of my own Small, Woman Owned business. Would you additionally allow me to quote the same system as a MWBE? **This is a conflict of interest and we will only accept one bid either from your company as a MWBE or the company you currently represent.**
3. I did want to ask in regards to the PVS-31A if the end user is open to other options? Options such as the BNVD-1531, DTNVS or RNVG. The cost effectiveness of these units would allow for either a cost savings in overall spend or the ability to increase unit quantity if needed. Additionally, the PVS-31A has a one-year warranty from L3. While the DTNVS and RNVG for example that we manufacture carries a 10-year warranty as well as a service agreement should the need arise. Please let me know if the end user is open to cost effective alternatives with the same MIN FOM of 2376 that the PVS-31A has. **The Sheriff's Office is open to other options as long as they meet the minimum specifications detailed in the RFB. Complete specifications should be included with the bid. The Sheriff's Office may request a sample of the equipment for evaluation and testing prior to award.**
4. Is this a brand specific RFB? The RFB specifies EoTech PVS-31's; however, there are a number of companies who make that model/style. **Other brands are acceptable as long as the meet the minimum specifications detailed in the RFB.**

5. Normally, when we quote the BNVDs, the requested mount is PN 28300G24, Wilcox L4, G24 Helmet Mount. I want to confirm you are looking for the 62101G03-B G24R Mount only. **Part Number 62101G03-B is no longer manufactured. The part number we need for the Night Vision is 28300G24 Wilcox L4, G24 Helmet Mount**
6. On page 24 of the bid document, you have the insurance requirements described. It states the successful vendor will be required to meet these insurance requirements. It would cover our employees from injury during the fulfillment of this contract while on County property.

My question is why do all of the insurance requirements listed, apply to this particular bidding opportunity? Our employees would never have to be in the County to perform any work on this contract. All of the items would be delivered via mail courier (UPS, Fedex, etc.) so none of our employees or company vehicles would need to be covered by an insurance policy of this size. We understand why these requirements are in place for construction contracts when employees must come into the County perform work but since the County is looking to purchase goods and not services, it is not necessary for our employees to enter the County.

We are asking for these insurance requirements to be stricken from the Terms and Conditions because by enforcing these requirements, the County will end up spending more money than is necessary. If we have to change our insurance plan to meet these requirements, our prices will have to increase.

These are our standard terms and conditions which are included here as well as on our purchase orders. As you have stated, these insurance requirements will not apply to this procurement of goods as the vendor will not be performing any services on our property.

7. The NVD-BNVD-SG-UL-WP system we will be quoting does not require an external battery pack as does the PVS-31. In fact, the NVD BNVD utilizes only (1) AA Alkaline Battery that will power the system for 20+ Hours. If the Operator utilizes (1) AA Lithium Battery, the Battery Life is extended for 40+ Hours (as stated on data sheet previously sent).

It is factual that the L-3 Filmless Image Tubes will require 40% More Battery Power than the NVD System. We can quote a Battery Pack if you would like, however, EXTERNAL Battery Pack will not have an IR Strobe. This can be added as a separate item.

That all said, we do not want to quote something that is not needed. Please confirm my quote will be accepted without the external battery pack. **Please see question #3 above.**