



NEW HANOVER COUNTY
FINANCE DEPARTMENT, PURCHASING DIVISION
COST PER COPY PROGRAM
ADDENDUM 2

January 11, 2021

1. Exhibit A lists two Brother fax machines. Do you want to replace these or have the new vendor add them to the contract? **We would need to place (3) standalone fax machines, provided by the Vendor that is awarded the contract.**
2. Exhibit A lists a Ricoh 3003MPC. Do you want to replace this or have the new vendor add it to the contract? **We would not replace this Ricoh device.**
3. Exhibit A lists three HP 2055 printers. Do you want to replace these or have the new vendor add them to the contract? **We would not replace the HP devices.**
4. As per the 2015 RFP, the County was making 8,136,754 B&W copies. Your B&W volume has reduced significantly over the past 5 years. Is there a reason(s) why? **There is no specific reason, only that there is a need for less hard copies as technology continues to improve allowing for exchange of documents digitally.**
5. Do the library coin-op machines accept bills or only coins? **The machines accept bills and coins.**
6. As a “Fiery” is a brand-specific print controller, can you please explain what functionality is needed in a print controller so we can provide the needed functionality? **The print controller needs to allow for large print jobs at a faster production speed with exceptional image quality.**