

**TABULATION OF BIDS - INTERIOR FURNISHINGS**

PROJECT: NEW HANOVER COUNTY DIVISION OF JUVENILE JUSTICE FACILITY FURNITURE			PROJECT NO: 571990					BIDS RECEIPT TIME: September 25, 2020 at 03:00:00 p.m. EST BIDS OPENING TIME: 03:30p.m. EST					Apparent low bid price	Award Recommendation (Refer to memo for details)	
Bidder's Name: Addendum -1:			Thrifty Office Furniture Y	Furniture Land South Y	Carolina Furnishing & Design Y	Herald Office Supply Y	FSI Note 2	Interior Elements Y	Steven's Office Systems Y	Interior Systems Y	Alfred Williams & Co Y	Institutional Interiors Y	Creative Business Interiors Y		
Item	Lot	Manufacturer													
	<b>Lot 1</b>														
		<b>Allsteel</b>													
Manufacturer Bid		Tayco Global	no bid	no bid	Allsteel	Note 2	<b>Allsteel</b>	AIS	No bid	Herman Miller	No bid	HON			
Total Bid		\$24,346.99			\$34,183.83		<b>\$9,044.63</b>	\$10,881.76		\$9,308.13		\$28,705.15	<b>\$9,044.63</b>	<b>\$9,044.63</b>	
Lead Time		4-6 weeks			60 days		<b>8-10 weeks</b>	4-5 weeks		20-30 days		6 weeks			
	<b>Lot 2</b>														
		<b>Anova</b>													
Manufacturer Bid		Anova	no bid	no bid	<b>Landscape Forms</b>	Note 2	Anova	no bid	no bid	Anova	Anova	Anova			
Total Bid		\$15,616.67			<b>\$13,832.96</b>		\$15,603.19			\$14,882.55	\$15,189.03	\$19,428.43	<b>\$13,832.96</b>	<b>Note 1</b>	
Lead Time		7-9 weeks			<b>60 days</b>		7-9 weeks			35-45 days	49-63 days	6 weeks			
	<b>Lot 3</b>														
		<b>Carolina</b>													
Manufacturer Bid		<b>HPFI Lifetime</b>	Carolina	Carolina	Carolina	Note 2	Carolina	Carolina	Carolina	Carolina	Carolina	National			
Total Bid		<b>\$38,368.16</b>	\$52,617.93	\$50,212.00	\$57,511.98		\$47,720.22	\$59,146.98	\$49,081.60	\$48,728.07	\$47,441.10	\$39,411.79	<b>\$38,368.16</b>	<b>Note 1</b>	
Lead Time		<b>4-6 weeks</b>	42 days	60-75 days	60 days		6-8 weeks	5-6 weeks	45-60 days	30-40 days	42-56 days	6 weeks			
	<b>Lot 4</b>														
		<b>HBF</b>													
Manufacturer Bid		HBF	HBF	HBF	HBF	Note 2	HBF	HBF	no bid	<b>HBF</b>	HBF	HBF			
Total Bid		\$13,336.35	\$11,421.15	\$13,607.00	\$12,686.31		\$14,115.83	\$16,846.54		<b>\$10,588.25</b>	\$13,790.10	\$13,384.58	<b>\$10,588.25</b>	<b>\$10,588.25</b>	
Lead Time		4-6 weeks	42 days	45-60 days	60 days		6-8 weeks	6-8 weeks		<b>40-50 days</b>	42-56 days	6 weeks			
	<b>Lot 5</b>														
		<b>Jonti-Craft</b>													
Manufacturer Bid		no bid	no bid	Jonti-Craft	<b>Jonti-Craft</b>	Note 2	Jonti-Craft	Jonti-Craft	no bid	Jonti-Craft	Jonti-Craft	Jonti-Craft			
Total Bid				\$869.00	<b>\$590.40</b>		\$913.29	\$1,005.40		\$903.27	\$983.90	\$944.69	<b>\$590.40</b>	<b>\$590.40</b>	
Lead Time				45-60 days	<b>35 days</b>		2-4 weeks	1-2 weeks		35-45 days	10-15 days	3 weeks			
	<b>Lot 6</b>														
		<b>JSI</b>													
Manufacturer Bid		JSI	JSI	JSI	JSI	Note 2	<b>Allsteel</b>	JSI	JSI	JSI	JSI	National			
Total Bid		\$37,845.38	\$38,280.31	\$38,497.00	\$37,843.38		<b>\$16,203.36</b>	\$44,642.78	\$35,990.00	\$36,803.20	\$36,597.65	\$32,413.82	<b>\$16,203.36</b>	<b>Note 1</b>	
Lead Time		5-7 weeks	42 days	45-60 days	60 days		<b>8-10 weeks</b>	3-5 weeks	30 days	30-40 days	21-35 days	6 weeks			
	<b>Lot 7</b>														
		<b>KI</b>													
Manufacturer Bid		no bid	no bid	KI	KI	Note 2	KI	<b>HON</b>	KI	KI	KI	KI			
Total Bid				\$62,748.00	\$62,598.38		\$65,504.34	<b>\$44,584.35</b>	\$59,396.00	\$60,264.21	\$60,249.42	\$45,734.15	<b>\$44,584.35</b>	<b>Note 1</b>	
Lead Time				30-45 days	60 days		4-6 weeks	<b>3-5 weeks</b>	40 days	30-40 days	21-35 days	6 weeks			
	<b>Lot 8</b>														
		<b>National</b>													
Manufacturer Bid		no bid	National	no bid	National	Note 2	<b>Allsteel</b>	Global	no bid	National	National	National			
Total Bid			\$36,392.25		\$37,102.22		<b>\$22,024.04</b>	\$25,529.32		\$31,395.99	\$39,514.64	\$32,319.16	<b>\$22,024.04</b>	<b>Note 1</b>	
Lead Time			42 days		60 days		<b>8-10 weeks</b>	3-5 weeks		20-30 days	42-56 days	6 weeks			
	<b>Lot 9</b>														
		<b>Norix</b>													
Manufacturer Bid		Norix	No bid	Norix	Norix	Note 2	Norix	Norix	no bid	<b>Norix</b>	Norix	Norix			
Total Bid		\$997.61		\$1,022.00	\$791.59		\$1,049.57	\$1,121.02		<b>\$577.21</b>	\$995.15	\$1,025.55	<b>\$577.21</b>	<b>\$577.21</b>	
Lead Time		5-7 weeks		45-60 days	35 days		4-6 weeks	28 days		<b>20-25 days</b>	35-42 days	4 weeks			
	<b>Lot 10</b>														
		<b>Nucraft</b>													
Manufacturer Bid		Nucraft	no bid	Nucraft	Nucraft	Note 2	Nucraft	Nucraft	no bid	<b>Nucraft</b>	Nucraft	Nucraft			
Total Bid		\$1,901.88		\$1,832.00	\$1,801.02		\$2,174.31	\$2,124.50		<b>\$1,761.00</b>	\$1,780.79	\$1,864.59	<b>\$1,761.00</b>	<b>\$1,761.00</b>	
Lead Time		6-8 weeks		75-90 days	60 days		8-10 weeks	8 weeks		<b>40-50 days</b>	42-56 days	6 weeks			
	<b>Lot 11</b>														
		<b>OFS</b>													
Manufacturer Bid		no bid	OFS	OFS	OFS	Note 2	OFS	OFS	OFS	OFS	OFS	<b>National</b>			
Total Bid			\$214,026.66	\$197,417.00	\$208,061.19		\$185,356.51	\$238,511.74	\$196,600.00	\$187,752.57	\$192,806.90	<b>\$168,280.57</b>	<b>\$168,280.57</b>	<b>Note 1</b>	
Lead Time			42 days	45-60 days	60 days		6-8 weeks	5-6 weeks	45 days	30-40 days	28-42 days	<b>4 weeks</b>			

# MOSELEYARCHITECTS

## NEW HANOVER COUNTY DIVISION OF JUVENILE JUSTICE FACILITY WILMINGTON, NORTH CAROLINA

### FURNITURE BID LOT SUMMARY REPORT

<u>LOT</u>	<u>MANUFACTURER</u>	<u>LOW BIDDER</u>	<u>AMOUNT AWARDED</u>
Lot 1	Allsteel	Herald Office Supply	\$ 34,289.38*
Lot 2	Anova	Institutional Interiors	\$ 15,189.03
Lot 3	Carolina	Institutional Interiors	\$ 47,441.10
Lot 4	HBF	Herald Office Supply	\$ 12,686.31
Lot 5	Jonti-Craft	Herald Office Supply	\$ 590.40
Lot 6	JSI	Interior Systems	\$ 35,990.00
Lot 7	KI	Interior Systems	\$ 59,396.00
Lot 8	National	Creative Business Interiors	\$ 32,518.08*
Lot 9	Norix	Herald Office Supply	\$ 791.59
Lot 10	Nucraft	Institutional Interiors	\$ 1,780.79
Lot 11	OFS	Institutional Interiors	\$ 192,806.90
Lot 12	Penco	Institutional Interiors	\$ 3,936.44

<u>LOT</u>	<u>MANUFACTURER</u>	<u>LOW BIDDER</u>	<u>AMOUNT AWARDED</u>
Lot 13	Sit On It Seating	Creative Business Interiors	\$ 1,427.78
Lot 14	Smith System	Herald Office Supply	\$ 453.99
Lot 15	Trinity Furniture	Institutional Interiors	\$ 9,903.50
<b>TOTAL AMOUNT AWARDED</b>			<b>\$ 449,301.29</b>

**AWARD BREAKDOWN BY VENDOR**

<u>VENDOR</u>	<u>AMOUNT AWARDED</u>
Creative Business Interiors*	\$ 39,443.26
- Product	\$ 34,045.86
- Delivery & Set up	\$ 2,817.00
- Sales Tax	\$ 2,580.40
Herald Office Supply*	\$ 59,077.69
- Product	\$ 48,811.67
- Delivery & Set up	\$ 6,410.64
- Sales Tax	\$ 3,855.38
Institutional Interiors	\$ 299,875.80
- Product	\$ 271,057.76
- Delivery & Set up	\$ 9,200.00
- Sales Tax	\$ 19,618.04
Interior Systems	\$ 102,063.02
- Product	\$ 95,386.00
- Delivery & Set up	Included in unit pricing.
- Sales Tax	\$ 6,677.02
<b>TOTAL AMOUNT AWARDED*</b>	<b>\$ 500,459.77</b>

*\*Pricing includes adjustment for quantity corrections.*

For your convenience, vendor contact information is as follows:

<u>Vendor</u>	<u>Contact Name</u>	<u>Phone Number/Email Address</u>
Creative Business Interiors	Tim Smirl	919.786.4800 - <a href="mailto:tsmirl@creativebusinessnc.com">tsmirl@creativebusinessnc.com</a>
Herald Office Supply	Alana Bramble	843.556.1007 - <a href="mailto:abramble@heraldoffice.com">abramble@heraldoffice.com</a>
Institutional Interiors	Ricky Abrams	252.504.0299 - <a href="mailto:ricky@institutionalinteriors.com">ricky@institutionalinteriors.com</a>
Interior Systems	Mark Goudy	910.673.0633 - <a href="mailto:mgoudy.isi@wildblue.net">mgoudy.isi@wildblue.net</a>

**TABULATION OF BIDS - INTERIOR FURNISHINGS**

PROJECT: NEW HANOVER COUNTY DIVISION OF JUVENILE JUSTICE FACILITY FURNITURE			PROJECT NO: 571990					BIDS RECEIPT TIME: September 25, 2020 at 03:00:00 p.m. EST BIDS OPENING TIME: 03:30p.m. EST					Apparent low bid price	Award Recommendation (Refer to memo for details)
Bidder's Name: Addendum -1:	Thrifty Office Furniture Y	Furniture Land South Y	Carolina Furnishing & Design Y	Herald Office Supply Y	FSI Note 2	Interior Elements Y	Steven's Office Systems Y	Interior Systems Y	Alfred Williams & Co Y	Institutional Interiors Y	Creative Business Interiors Y			
<b>Lot 12</b>														
Manufacturer	<b>Penco</b>													
Manufacturer Bid		no bid	no bid	Penco	<b>Penco</b>	Note 2	Penco	Penco	no bid	Penco	Penco	Penco		
Total Bid				\$4,745.00	<b>\$1,820.16</b>		\$4,186.92	\$3,888.60		\$3,692.41	\$3,936.44	\$2,439.99	<b>\$1,820.16</b>	<b>\$1,820.16</b>
Lead Time				30 days	<b>35 days</b>		4-6 weeks	2-3 weeks		30-45 days	14-21 days	4 weeks		
<b>Lot 13</b>														
Manufacturer	<b>Sit On It Seating</b>													
Manufacturer Bid		Sit on It	no bid	Sit on It	Sit on It	Note 2	Allsteel	Sit on It	Sit on It	Sit on It	Sit on It	<b>Sit on It</b>		
Total Bid		\$1,501.39		\$1,506.00	\$1,649.97		\$3,074.72	\$1,833.63	\$1,581.00	\$1,468.00	\$1,491.00	<b>\$1,427.78</b>	<b>\$1,427.78</b>	<b>\$1,427.78</b>
Lead Time		4-6 weeks		30 days	35 days		8-10 weeks	10 days	30 days	20-30 days	15-21 days	<b>6 weeks</b>		
<b>Lot 14</b>														
Manufacturer	<b>Smith System</b>													
Manufacturer Bid		no bid	no bid	Smith System	Smith System	Note 2	No Bid	Smith System	no bid	<b>Smith System</b>	Smith System	no bid		
Total Bid				\$638.25	\$453.99			\$856.60		<b>\$443.89</b>	599.25		<b>\$443.89</b>	<b>\$443.89</b>
Lead Time				21-28 days	50 days			5-10 days		<b>5-10 days</b>	10-15 days			
<b>Lot 15</b>														
Manufacturer	<b>Trinity Furniture</b>													
Manufacturer Bid		Trinity Furniture	no bid	Trinity Furniture	Trinity Furniture	Note 2	Trinity Furniture	Trinity Furniture	Trinity Furniture	Trinity Furniture	Trinity Furniture	<b>Trinity Furniture</b>	Trinity Furniture	
Total Bid		\$10,085.36		\$10,287.00	\$10,437.29		\$11,624.48	\$12,123.40	\$10,712.00	\$9,945.48	<b>\$9,903.50</b>	\$11,708.89	<b>\$9,903.50</b>	<b>\$9,903.50</b>
Lead Time		7-9 weeks		45-60 days	60 days		4-6 weeks	6-8 weeks	60 days	30-40 days	<b>42-49 days</b>	6 weeks		

**Memo**

Note 1: Pending Review of Substitution  
 Note 2: Bid Rejected - Non-Compliance

**Grand Total: \$317,426.22**