To: All Respondents  
From: Lena E. Butler, Purchasing Supervisor  
Date: February 18, 2019  
Subject: Award of Active Shooter Kits to Galls, Inc.

The Request for Bids for Active Shooters Kits was released on January 3, 2019 and closed out on January 15, 2019. We received nine vendor responses for our Bid Request; however, in order to evaluate the bids, requests were sent out for vendors to supply samples of the vest for fit testing, materials, workmanship, and applicability for the end use.

Currently, the Sheriff’s Office is using active shooter vests provided by Galls, Inc., so the current vendor as well as all vendors whose price was less than Galls was asked to submit samples. The closing date for the samples was February 2, 2019.

Three vendors provided sample vest which are listed below. The results for the fit testing, workmanship, applicability, materials are included.

1. Bob Barker submitted a sample made by HIGHCOM Armor. The plate is made from AR1000 steel. This steel is an Abrasive Resistance steel that is tempered to a higher hardness level. This steel is rated HRC 58-68 or HB 615-706. Thickness is .35 inches. The carrier had a separate spalling cover as requested. The carrier had no drag handle. The shoulder straps were not padded. The side attachment straps did not have Velcro to secure them from dangling. On the fit testing, the shoulder straps were attached to the plate carrier at an angle that caused the straps to slide off the shoulders. Also the shoulders straps were attached to the front of the plate carrier. This caused the top of the plates to dig into the upper chest and upper back. The plate did not seem to have enough curve to feel comfortable. Total cost of the vests is $45,229.50

2. Body Armor Outlet submitted a sample. The Steel plate was made by Buffalo Armory. This steel is made of a ballistic armor plate. This steel is rated HB 647. The thickness is .20 inches. The carrier did not have a separate spalling cover as requested. The carrier had a drag handle. It had a Kevlar type cover that was epoxied to the plate. I do not know how this would hold up in our hot and humid environment. The technical data supplied from Buffalo Armory was a little confusing as they stated the plate was tested by shooting it with M80 and M855 Green tip ammo out of a .308 rifle. M80 is a .308 caliber round but M855 is actually a 5.56mm round and is fired out of a AR15 or M16 rifle. On the fit
testing, the shoulder straps were not fully padded and attached to the carrier at a wide angle that did not fit on the shoulders. The side attachments did not have Velcro to secure them from dangling. Also the shoulders straps were attached to the front of the plate carrier. This caused the top of the plates to dig into the upper chest and upper back.
Total cost of the vests is $48,564.96.

3. Galls submitted a sample made by Point Blank. The Steel plate was made by Buffalo Armory. This steel is made of ballistic armor plate. This steel is rated HB 555. Thickness is .375 inches. The carrier had a separate spalling cover as requested. The carrier had a drag handle. On the fit testing, the shoulders straps were fully padded. They attached in a vertical manner to accommodate smaller frame officers. They attached to the rear of the plate carriers so that they felt more comfortable. All straps had Velcro for securing them. The side attachment had Velcro that secured them and kept them from dangling. This vest fits the best of all of the samples submitted.
Total cost of the vest is $60,651.00

Conclusion:

Even though Galls’ bid was the highest of those submitted, their steel plate is the thickest at .375 inches. It is also a true ballistic armor plate. The extra thickness gives an extra margin of safety for officers. The carrier was the best submitted for materials, workmanship and fit.

Galls’ pricing is $87.58 per vest over Body Armor’s price.

Galls’ pricing is $111.75 per vest over Bob Barker’s price.

With the increased thickness and the best vest, it is the department’s recommendation that the award for the Active Shooter Kits go to Galls’ Inc.

We want to thank each of you for participating in our bidding process. A bid summary sheet is attached showing pricing submitted by all vendors.
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<tr>
<th>ITEM DESCRIPTION</th>
<th>Qty</th>
<th>Unit Cost</th>
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<tbody>
<tr>
<td>OD GREEN PLATE CARRIERS</td>
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<td>$9,926.60</td>
<td>$93.00</td>
<td>$12,834.00</td>
<td>$64.00</td>
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<td>STAND ALONE STEEL PLATE</td>
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<td>$79.00</td>
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<td>$105.85</td>
<td>$29,214.60</td>
<td>$89.00</td>
<td>$24,564.00</td>
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<td>SPALLING COVER 10 X 12</td>
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<tr>
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<td>$60,651.00</td>
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PURCHASE OF ACTIVE SHOOTER KITS

BID SUMMARY

BID OPENING DATE: TUESDAY, JANUARY 15, 2019

3:00 PM EST.