



# NEW HANOVER COUNTY

## FINANCE

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**Lisa Wurtzbacher**, Chief Financial Officer

To: All Firms  
From: Lena Edwards Butler, Purchasing Supervisor  
Date: August 27, 2018  
Subject: RFQ 19-0001-Echo Farms Park

On July 30, 2018, the County received Statements of Qualifications for Echo Farms Park from the following firms:

1. Alfred Benesch & Company
2. CHA Design/Construction Solutions\*
3. Hager Smith Design, PA
4. H R Associates, PA
5. Sawyer, Sherwood, & Associates\*
6. WithersRavenel\*

Each Statement of Qualifications was evaluated and ranked by the evaluation committee. \*The top three firms were invited for interviews before the evaluation committee. Upon the completion of interviews, Sawyer, Sherwood & Associates was chosen as the best qualified firm and the committee has contacted them to begin negotiations.

We want to thank each of you for participating in our RFQ process. All Statements of Qualifications, excluding any information marked “Confidential,” will be available for public inspection after award and execution of the contract upon written request.

Attachment: Rating Sheet

Echo Farms RFQ Tally

| Company Name:  | SawyerSherwood | WithersRavenel | Benesch | CHA | HRA | HagerSmith |
|--|----------------|----------------|---------|-----|-----|------------|
| Professional qualifications of firm and staff proposed for the design services. (35%)            | 98%            | 94%            | 92%     | 90% | 86% | 84%        |
| Capacity of the proposed team to accommodate the construction schedules for this facility: (30%) | 97%            | 91%            | 84%     | 90% | 56% | 69%        |
| Past performance on similar projects listed in SF330: (35%)                                      | 100%           | 70%            | 50%     | 61% | 28% | 68%        |
| <b>TOTAL SCORE USING WEIGHTED AVERAGES</b>   | 95%            | 81%            | 75%     | 83% | 56% | 74%        |